

-----Ursprüngliche Nachricht-----

Von: Möller, Hans-Werner

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An: gajraj.rathore

Cc: Kreibich, Klaus, Dr.

Betreff: TCS, Technische Computer Systeme

Dear Mr. Rathore,

I do hope, that you have a straight progress in your CRM project and everything is now on time. Anyway, we are looking forward to join JSW with our team in January.

Some days ago we had a visit of Mr. D. Mukherjee, Director International Business Development of TCS Süssen GmbH, Germany. I understand that Mr. Mukherjee had an opportunity to present an intelligent digital system for maintenance support and documentation management in electrical process & automation areas, called SIGGRAPH, in your division on 12.03.07. I also understand from him, that the electrical documents for the CRM are existing in AutoCAD or PDF formats which are non- intelligent and necessary linking between them cannot be activated or identified.

We in ThyssenKrupp Steel have already migrated the documents in this intelligent digital system and installed the software for CRM Beeckerwerth, Melting Shop 2, Continuous- Casting- Line Bruckhausen and for the CSP- Line with considerable benefits.

In one of the plants live operation was demonstrated to your managers Mr. Arun Dola and Mr. Vinay Dharma on 03.05.07 during their training in Germany.

During the visit and a technical discussion Mr. Mukherjee mentioned your name. So I would suggest, it would be a wise step to ensure the quality of the documents in the initial stages itself. According to reports, I think, JSW would be the first plant in India to introduce this technology.

We, TKS Consulting, are thinking for a technological tie-up with Mr. Mukherjee and his team for this activity

Will be happy to know about your consideration.

Best regards

Hans- Werner Moeller
- General Manager -

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